



Microsoft Cloud Overview

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Cloud You Can Trust



Government Clients that Trust MS Cloud



Office 365 ProPlus

Familiar and full Office user experience
Fast deployment and broad management controls
Roaming settings
Office on Multiple Devices

Skype for Business

Online meeting with desktop sharing
IM & Presence across firewalls
GAL search with contact card
Skype for Business Federation

Office 365

Access documents offline
Real-time co-authoring
1 TB Personal Storage
Share documents securely

Microsoft SharePoint Online

Free/busy coexistence

Integrated personal archiving

Retention policies and legal hold

50Gb mailbox with voicemail & unified messaging

Microsoft Exchange Online

 Azure AD

 Office 365

Office 365 service updates principles

Continuous innovation with confidence and control

Deliver new features and value



Continuous release cadence
Minor & major updates
Up-to-date, no patching

Build trust and compliance



Security comes first
Evolving standards

Respond to customer feedback through agile development



Direct feedback
Real-time information
Common support issues

Insights to help manage change

Direct to customer communications | Organizational readiness content

Office 365 Trust

Built-in capabilities and Customer Controls

Security



Best-in-class security with over a decade of experience building Enterprise software & online services

- Physical and data security with access control, encryption and strong authentication
- Security best practices like penetration testing, defense-in-depth approach to protect against cyber-threats
- Unique customer controls with Rights Management Services to empower customers to protect information

Compliance



Commitment to industry standards and organizational compliance

- Enable customers to meet global compliance standards in ISO 27001, IRS 1075, HIPAA, FEDRAMP
- Contractually commit to privacy, security and handling of customer data through Data Processing Agreements
- Admin Controls like Data Loss Prevention, Legal Hold, E-Discovery to enable organizational compliance

Privacy



Privacy by design with a commitment to use customers' information only to deliver services

- No mining of data for advertising
- Transparency with the location of customer data, who has access and under what circumstances, ISO/IEC 27018
- Privacy controls to regulate sharing of content and communications with external parties

Exchange Online

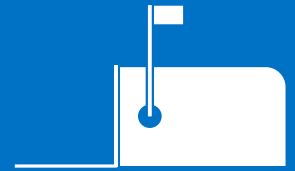
Exchange Online



Hybrid
Environments for
flexibility



With archive
mailboxes, access
all email from
most clients



50GB Mailbox +
Unlimited Archive



Office 365 Message
Encryption and
Rights
Management



Enterprise-class DLP
capabilities



Simplify email
discovery and
retention

Exchange Online features

Feature	Online		
	Kiosk	Plan 1	Plan 2
Large mailboxes	2 GB	50 GB	Unlimited *
Site mailboxes ***		●	●
Rich Outlook inbox experience, including enhanced conversation view and MailTips		●	●
Outlook Web App (Internet Explorer, Firefox, Chrome, and Safari support)	●	●	●
Mobile phone access (through EAS)	●	●	●
Apps for Outlook and Outlook Web App		●	●
Exchange ActiveSync mobile management policies	Standard	Standard	Advanced
Anti-virus and anti-spam (through Exchange Online Protection)	●	●	●
Hosted voice mail (Exchange Unified Messaging)			●
Retention policies **	Default	Default	Custom
In-Place Archive **		●	●
Multi-mailbox search	●	●	●
In-Place Hold			●
Data Loss Prevention (DLP) **			●
eDiscovery Center ****			●

* Includes primary mailbox (50 GB) plus unlimited In-Place Archive

** Site Mailboxes, Outlook DLP PolicyTips, and In-Place Archive require Office Professional Plus / ProPlus 2013

*** SharePoint Online Plan 1 required for Site Mailboxes

**** SharePoint Online Plan 2 required for eDiscovery Center

SharePoint Online and OneDrive for Business

SharePoint Online



Create and share
data-driven
visualizations



Build sites
optimized for
devices



Best in class
document
collaboration



Integrated Rights
Management
Services



eDiscovery and DLP
Capabilities



Search-driven
platform provides
rich cross-site
experiences

SharePoint features

		Online		
Feature	Capability	Kiosk	Plan 1	Plan 2
Apps	App Catalog & Marketplace	•	•	•
	Team Sites	•	•	•
Collaboration	Work Management		•	•
	OneDrive for Business		•	•
	Social*		•	•
	External sharing		•	•
	Basic Search	•	•	•
Search	Standard Search*	•	•	•
	Enterprise Search*			•
	Content Management		•	•
Content Management	Records Management		•	•
	E-discovery, ACM, Compliance*			•
	Excel Services, PowerPivot, PowerView			•
Business Intelligence	Scorecards & Dashboards			
	Access Services	•	•	•
Business Solutions	Visio Services			•
	Form Based Applications (InfoPath)*	•		•
	SharePoint 2013 Workflow	•	•	•
	Business Connectivity Services**			•

*Some of the features may not be available (or have limited capability) in equivalent Online SKUs

**Some of the features may not be available in Foundation and Standard SKUs





OneDrive Anywhere anytime access

1 TB storage (moving to unlimited)

PC, tablet, and phone

Windows or Mac

Easy access across computers

Offline access



Real-time collaboration

Simple sharing

Native Office integration

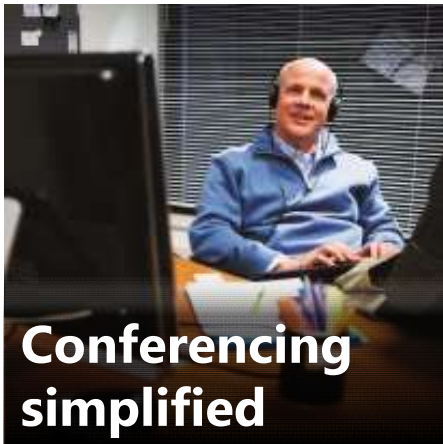
Co-author and versioning

Social conversations

Search and Discovery

Skype for Business Online

Skype for Business Online

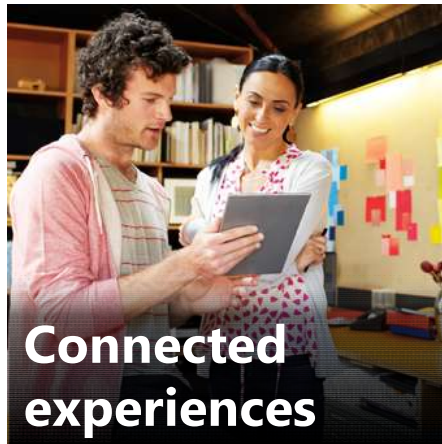


Conferencing simplified

Consolidate multiple vendor services and solutions

Single unified client for all conferencing – scheduled & spontaneous

Skype for Business Meetings are accessible to all information workers

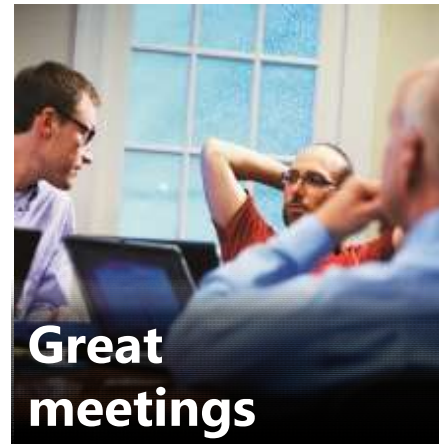


Connected experiences

Escalate a simple IM or phone call to a Skype for Business Meeting anytime

Initiate Skype for Business Meetings directly from within Outlook, SharePoint and other business apps

Share PowerPoint and Word documents directly from within the apps

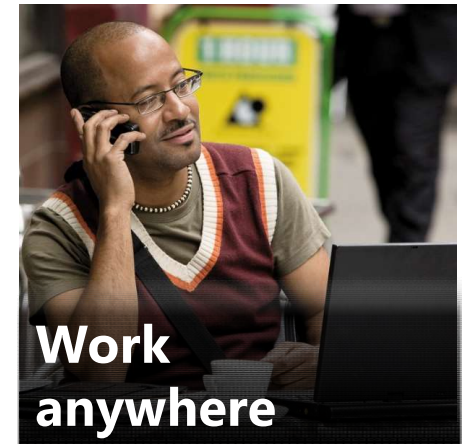


Great meetings

Quickly join and contribute from anywhere

Confidently create and lead a meeting

Multiparty HD video conferencing brings life and expression to Skype for Business Meetings



Work anywhere

Join Skype for Business Meetings from multiple types of smartphone and tablet form factor devices

Browser-based meeting client for rapid access to scheduled meetings

Joining a Skype for Business Meeting requires only a single click or touch

Skype for Business Features

Feature	On Premises			Online	
	Standard	Enterprise (Std Req'd)	Plus (Std Req'd)	Plan 1	Plan 2
Rich Presence, IM (1:1 and multiparty), Office interoperability	●			●	●
Skype federation for Presence/IM/voice	●			●	●
Persistent Group Chat	●				
Lync to Lync calling (voice and HD video, 1:1)	●			●	●
Skill Search (requires SharePoint)	●				
Content Collaboration (desktop sharing, application, etc.)		●			●
Multiparty (3+) audio/video/content collaboration (scheduled and ad hoc)		●			●
Meeting Controls (Organizer, Lobby Experience, Join From)		●			●
Enhanced in-meeting note taking		●			●
Interoperability with 3rd party video systems		●			
Lync audio conferencing		●	●		
Interoperability with 3rd party audio conferencing providers					●
Lync Multi-view Video		●			●
PSTN Calling			●		
Lync PBX Replacement Functionality (Malicious Call Trace, E911, call park)			●		
Automated call distribution (unassigned number, attendant console, queuing)			●		
Lync Mobile Clients	●	●	●	●	●
Lync Web App		●			●

* Yahoo! PIC requires additional license purchase

A Government Cloud You Can Trust



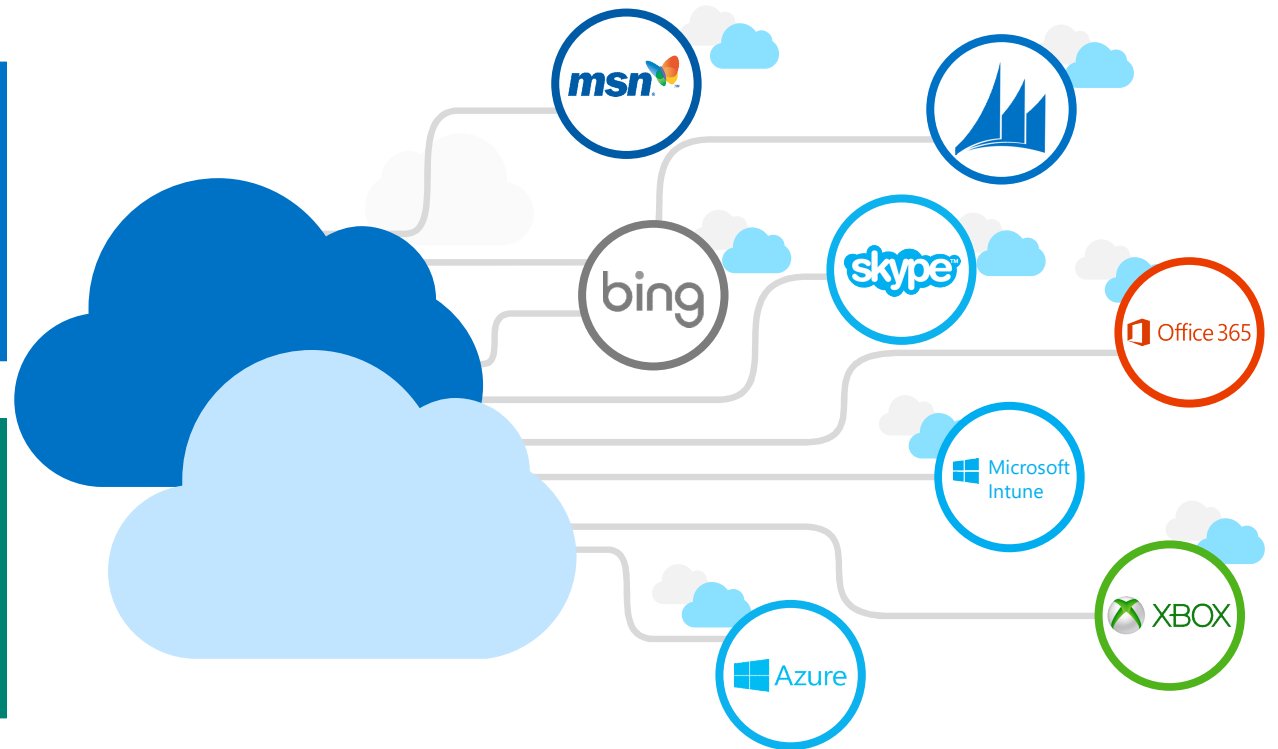
The Microsoft Cloud



200+ cloud services
1+ million servers
\$15B+ infrastructure investment



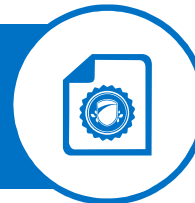
1 billion customers
127 countries
worldwide



A Cloud You Can Trust

At Microsoft, we never take your trust for granted

We are serious about our commitment to protect customers in a cloud first world.



We live by standards and practices designed to earn your confidence.



We collaborate with industry and governments to build trust in the cloud ecosystem.



Trusted Cloud Principles

The aspirational “north star” that guides the way we do business in the cloud

Security



Strong security protects content

and safeguards from hackers and unauthorized access by using state-of-the-industry technology, processes, and certifications

Privacy & Control



Customers control their content

, as well as permissions. They can always access their data, take it with them when they terminate an agreement, and delete it upon request

Transparency



Customers know what is happening with their content.

Microsoft explains in clear, plain language how the cloud provider uses, manages, and secures content

Compliance

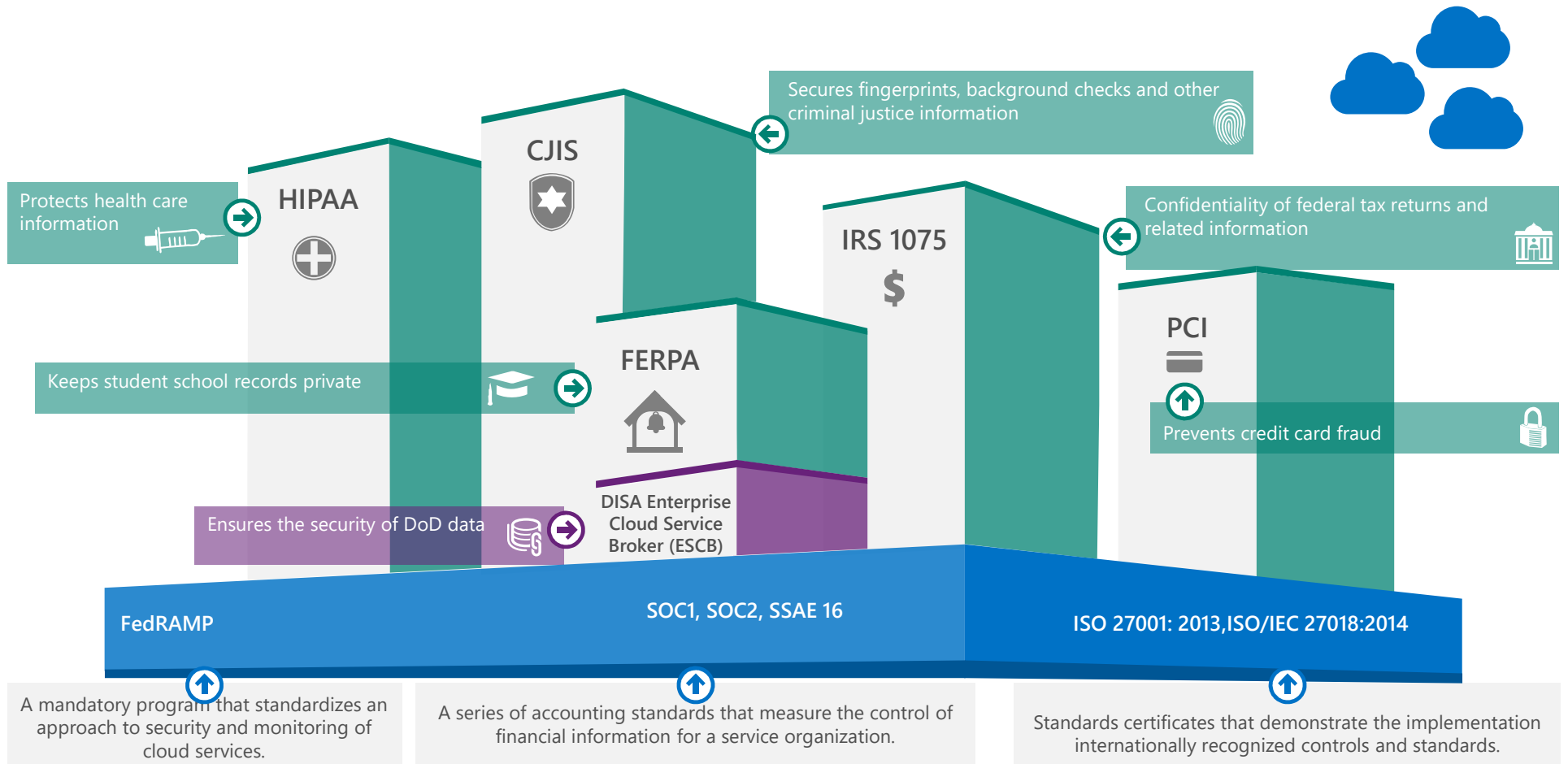


Customers can store and manage their content in compliance

with their obligations, applicable laws, regulations, and key international standards



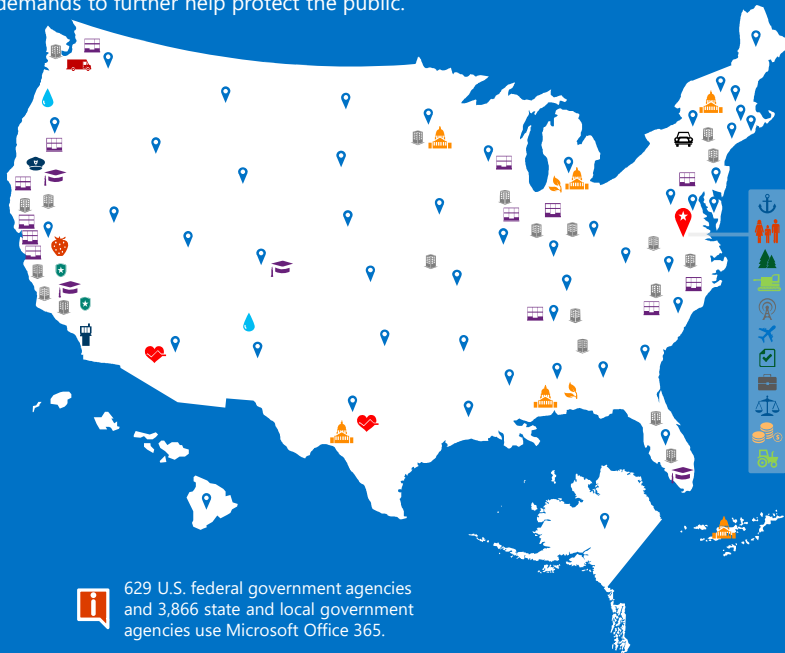
Earning Your Trust



The #1 Government Cloud

Transforming government with the Microsoft Cloud

Citizens expect their leaders to be productive, collaborative and responsive. That's why governmental agencies across the U.S. use our cloud solutions to meet these high expectations, as well as rigorous compliance and security demands to further help protect the public.



More than 3 million
U.S. Government workers use Office 365.

Law enforcement agencies in



California, New York and Texas can easily use Office 365 because it meets the latest Criminal Justice Information Services (CJIS) requirements in those states.

Microsoft is the only Vendor



That can offer a complete hybrid cloud platform approach.

➔ Explore the collaboration benefits of moving your government organization to the cloud.



More than 3 million government users.



More than 5,000 federal, state and local agencies.



CJIS agreements covering >50% of U.S. population including California, New York and Texas.



8 of 10 largest cities including New York, Chicago and Houston.



Majority of U.S. Cabinet Agencies including DOJ, USDA, HHS and Commerce.



More at [Microsoft Government Cloud Map](#).



