

Workforce Housing in South Carolina Mami Holloway, Deputy Director of Programs South Carolina Housing Finance and Development Authority

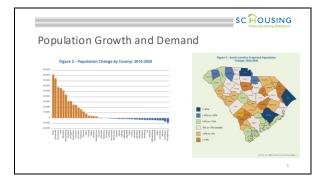
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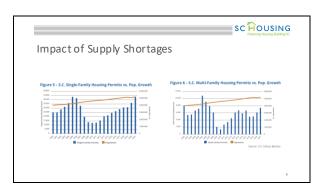
What is Workforce Housing?

- Definitions change based on context
- \bullet Term used as a substitute for "Affordable Housing"
- Describe housing intended for higher incomes • Generally 80% AMI to 120-150% AMI
- May be Ownership or Rental

2

Quick discussion of AMI levels Most fund sources rely on HUD calculations Geographic variability Impact of household composition on affordability Residual Income Methodology





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Wages and Increasing Costs

Key Findings

- Homeownership Costs Have Surged: In 2024, 176 MSAs require a six-figure income to buy a typically priced home with 10% down, up from 30 in 2019. In 125 MSAs, the income needed to purchase has doubled or more since 2019.
- Renting Is Increasingly Unaffordable: Nearly half (47%) of tracked occupations cannot afford a two-bedroom apartment, compared to 38% in 2019. In 32 MSAs, the salary needed to comfortably rent exceeds 575,000.
- Wages Lag Far Behind Costs: Even traditionally high-earning professionals are losing housing access. In Seattle, dentists cannot afford to buy a typically priced home; in Asheville, civil engineers are priced out despite earning nearly \$100,000.

Priced Out – National Housing Conference, September 2025

SCHOUSING

Single-Family Homeownership Fiscal 2025

SC Homebuyer (Band)	2025	2024	2023			
Units	1,6 48	1,34 6	1,19 2			
Total to an Amount (1st. Mtg.)	\$36 3,488, 829	\$27 9,220, 493	\$22 9,907, 654			
Tot al DPA (2 nd M tg.)	\$13 ,472,8 41	\$10 ,821,0 00	\$9,7 77,00 0			
A verage Loa n A mou nt	\$22 0,564	\$20 7,445	\$19 2,887			
Palmetto Home Advantage (TBA)	2025	2024	2023			
Units	259	338	148			
Total to an Amount (1st. Mtg.)	\$66 ,234,3 16	\$85 ,999,7 25	\$34 ,369,0 57			
Total DPA (2 nd M tg.)	\$72 9,541	\$70 6,491	\$52 9,930			
A verage Loa n A mou nt	\$25 5,731	\$25 4,437	\$23 2,223			
SC Tax Credit (MCC)	2025	2024	2023			
Units	85	73	69			
Total to an Amount (1st. Mtg.)	\$21 ,560,9 45	\$17 ,365,1 07	\$14 ,485,0 04			
A verage Loa n A mou nt	\$25 3,658	\$23 7,878	\$20 9,928			
Tota I Programs	2025	2024	2023			
Total Homebuyers	1,992	1,757	1,409			
Total Loans\$	\$ 46 4,7 57 ,0 16	\$394,112,816	\$289,068,645			

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Homeownership - At A Glance



Income at or below 80% AMI



Female Head of Hou seh old

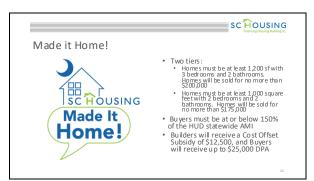


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98% Loans Placed in all 46 Counties







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Small Rental Development Program

- Funds for the development of small rental projects
 - Up to 39 units
 - Statewide

 - Annual application cycle
 \$32 million available in 2025
 - Three funding sources
 - Funds are provided as grants, low-interest loans, or a combination
 - Income restrictions based on fund source



Marni Holloway, Deputy Director of Programs South Carolina Housing Finance and Development Authority Marni.Holloway@schousing.com 803/896-9054