Carolina. Consult your attorney for advice concerning specific situ	uations.
SUCCESSION PLANNING 101	
DR. MARK PARTIN	
CHIEF OF STAFF CITY OF SUMTER	
1	
	7
INTRODUCTION	
Have any of you seen Succession on HBO?	
OHTIBOY	
2	

The information provided here is for informational and educational purposes and current as of the date of publication. The information is not a substitute for legal advice and does not necessarily reflect the opinion or policy position of the Municipal Association of South

SUCCESSION PLANNING EXAMPLES

- GF
 - Jack Welch
 - Jeff Immelt



3

SUCCESSION PLANNING EXAMPLES

- The Federal Government has a succession plan.
 - President
 - Vice President
 - Speaker of the House
 - President Pro Tempore of Senate
 - Secretary of State



4

SUCCESSION PLANNING EXAMPLES

- The State of South Carolina has a succession plan.
 - Governor
 - Lieutenant Governor
 - President Pro Tempore of the Senate
 - Speaker of the House
 - Ex. Governor Nikki Haley



5

SUCCESSION PLANNING EXAMPLES CONT.

- Moses was succeeded by Joshua
- Elijah was succeeded by Elisha
- European monarchies
 - Ex. Great Britain, Queen Elizabeth II was succeeded by Prince Charles, who will be succeeded by Prince William

Question:

Can anyone share an example of a succession plan they've seen in action, either in their personal life or in their organization?

ORGANIZATIONAL CULTURE & SUCCESSION PLANNING

 The success or failure of a succession plan involves your organizational culture

Question

Do you have a clearly defined, agreed upon mission, vision, and values?



7

IMPORTANCE OF SUCCESSION PLANNING

- 25% of Public managers are over the age of 55
- 55% of Public organizations do not have succession plan
- 41% have an informal plan
- 3.4% have a formal plan

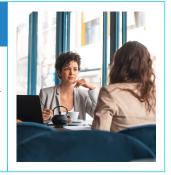
Question

Does your organization have a formal succession plan?

8

DEFINING SUCCESSION PLANNING

"A purposeful systematic effort of leadership requirements, a pool of high-potential individuals with the capacity for development to senior leadership, and developing these candidates through planned work experiences, training, education, and personal growth." NAPA, 1997



STEP 1: PROJECTING LEADERSHIP REQUIREMENTS

Identify any single points of failure in your organization? Ex. Cash receipts, Payroll

10

STEP 2: IDENTIFYING CRITICAL ROLES AND **TASKS** Focus Area Critical Tasks Critical Roles Key positions essential to organizational strategy, Essential activities/processes that Definition leadership, and decision-making Leadership gaps, loss of direction, weakened decision-making Service disruption, compliance failures, operational bottlenecks Risk if Ignored Processing payroll, filing compliance reports, emergency response procedures City Manager, Finance Director, Public Works Superintendent, Business License Official, City Clerk Leadership pipeline, mentoring, identifying successors Succession Strategy Documentation, cross-training, knowledge transfer

11

STEP 3: IDENTIFYING POTENTIAL LEADERS

Identify and develop highpotential individuals for leadership roles

STEP 3: IDENTIFYING POTENTIAL LEADERS

- Internal Candidates
- External Candidates
- •Have a list of candidates ready to call when needed.
- *Develop a list now of potential candidates to move into critical roles when a vacancy occurs.

Question

How do you identify and nurture potential leaders within your organization?

13

STEP 4: CROSS-TRAINING & DOCUMENTATION

 Cross-training is important for developing talent and covering unexpected moments

Question

What are some benefits you've seen from cross-training employees in your organization?

14

	.
• Document	
Document Document	
Developing and maintaining an administrative calendar	
Know your seasons and rhythms	
Keep contacts updated	
Print it out	
Save it electronically	
dave in electronically	
CTED A CDOCC TRAINING O	
STEP 4: CROSS-TRAINING &	
DOCUMENTATION	
DOCOMENTATION	
Natural disasters Ex. Hugo, Helene, Flooding	
• COVID-19	
Unexpected illnesses	
• Dismissals	
Continuity of services is not optional	
16	
CTED A CDOCC TRAINING O	
STEP 4: CROSS-TRAINING &	
DOCUMENTATION	
DOCOMENTATION	
For departments of one, this is where you put the most effort in	
succession planning!	
47	
17	
17	
1/	
1/	
1/	
1/	
1/	
1/	

STEP 5: LEADERSHIP DEVELOPMENT

Mentoring

- Formal program or informal
- Implement a leadership development program with opportunities for all employees and a smaller group for potential leaders
- Utilize resources such as Chambers of Commerce, technical schools, online resources, and local libraries for training, consultant
- Start a book club with your coworkers

Question:

What leadership development programs or resources have been most effective in your organization?

STEP 5: LEADERSHIP DEVELOPMENT

Culture Transfer

- Tell the community's story
- Tell the organization's story
- Talk about the community's culture
- Talk about the organization's culture

19

STEP 5: LEADERSHIP DEVELOPMENT

Leadership opportunities

- Let them lead
- Let them make mistakes
- Have their back when they mess up

20

•	\cap	ML.	CI	ш	CI	OI
		N		ш	N	01
			· .	_		

SUCCESSION PLANNING IS VITAL FOR THE CONTINUITY AND SUCCESS OF ANY ORGANIZATION

THE TIME TO START IS NOW!

QUESTIONS

MARK PARTIN

MPARTIN@SUMTERSC.GOV

LOCALLEADERSHIPINSIGHTS.COM