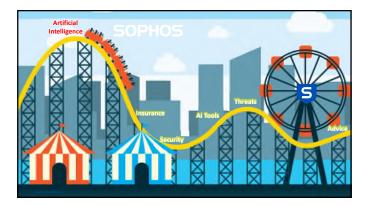
The information provided here is for informational and educational purposes and current as of the date of publication. The information is not a substitute for legal advice and does not necessarily reflect the opinion or policy position of the Municipal Association of South Carolina. Consult your attorney for advice concerning specific situations.

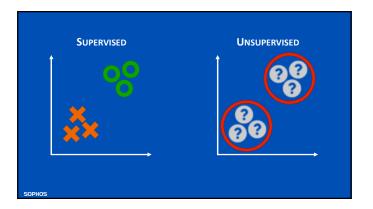


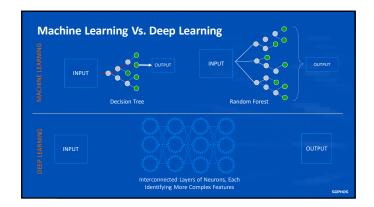
Originally from Pittsburgh, PA – reside in Raleigh, NC	
Last 5+ years at Sophos – currently on SecOps team	
Former System/Network Architect	
Former K12 Technology Director	
 Undergrad in Information Science and Security Management 	
 Master of Science in Applied Information Technology, Cybersecurity Engineering Thesis "The Modernization and Standardization of Outlier Detection using Machine Learning" 	
 Microsoft, CompTIA, and Cisco certified 	
https://linktr.ee/jkopacko	

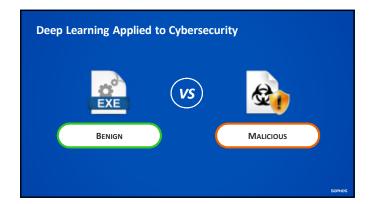


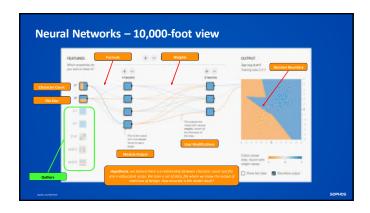
Artificial Intelligence (AI) Machine Learning (ML) Machine Learning (ML) Deep Learning (DL) Deep Lear

Supervised – algorithm is trained on a labeled dataset to make accurate prediction against future unseen data Businessed – algorithm is trained on a labeled dataset to make accurate prediction against future unseen data Businessed – algorithm is presented with unlabeled dataset to find a pattern or structure within the data without explicit guidance Busiclustering, anomaly detection, recommender systems Reinforcement – involves an "agent" that receives feedback in reward or penalty for decisions, and maximizes the "cumulative reward" over time Businessed – algorithm is presented with unlabeled dataset to find a pattern or structure within the data without explicit guidance Businessed – algorithm is trained on a labeled dataset to make accurate prediction against the formulative rewards on the processing of the pattern of the processing of









Large Language Models (LLMs)

- Knowledge Answering "knowledge intensive" natural language processor (NLP) via a self-contained knowledge based where broad domain and general questions can be answered
- Translation where text is translated from one language to another
- Text Generation text that can be generated based on a short description with or without example data (shared amongst all LLMs)
- Response Generation model will create a dialog flow from example conversations based on immediate conversation history and most probable next dialog
- Classification text is assigned to predefined classes

Sophos Confident

SOPHOS

Gen-Al Landscape

- Anthropic
- Cohere
- JasperGlean



Microsoft owns 49% of OpenAI, with no direct influence over its board of directors, simply to share profits and responsibly advance AI research

conunc



Current Trends

- Marketing and Sales Automation
 - Social media content, blog writing, media creation
 - Inbound and outbound email marketing
- Product Development
 - $^{\square}\ Software\ engineering-GitHub\ CoPilot$
 - Code completion, troubleshooting, etc
- Embedded Applications
 - ChatBots, Search Assistants, UI experience
 - □ Integrated into platforms like M365



Sophos Confident

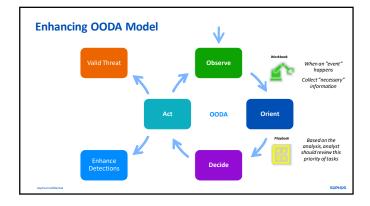
SOPHO

Expected AI impact on Cybersecurity

- Vulnerability Management
- Real-time risk assessment
 - $^{\mbox{\tiny D}}$ Risk-quantification, visualization model of current risks
 - Summarizes multiple data feeds into single platform
- Enhance Telemetry
 - Generative models can **already** help you write code
 - Aggregate large data sets and prioritize detections
 - Workbooks & Playbooks for OODA Model



SOPHOS



Impact in Insurance

- Analyzing large data sets
 - o created scoring models to assess risk
 - $\hfill\Box$ based on proprietary factors and algorithms.
 - $\ ^{\square}$ Audits may increase or decrease your scoring against their expectations
- Many partner with cybersecurity vendors
- Allows them to evaluate historic data (past CX profiles) alongside current pre-risk evaluation data
 - CHALLENGE: how do you evaluate data from legacy technology and data?

Insurance Futures

- How are you defining the acceptable usage of AI with your environment?
- Does your cyber insurance cover this?
- Does your cyper insurance cover this?

 Does your current policy have gaps or wording to provide an exclusion?
- Example coverage: "security breaches, extortion threats, or restoration of electronic data"

 - Assume the model has training data that compares its output accuracy
 The training data has been accessed by an unauthorized user (malicious or accidental)

 Who is responsible?
- GM Dealer Chat Bot agrees to sell Chevy Tahoe for \$1

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Acceptable Use Policy for Al

- AUP defines a "set of guidelines and rules agreed upon between an employer and their employees that outlines how an organization's technology resources can be used"
- Most orgs will be using Al-based tools; not developing them
 - This policy can be streamlined to focus more on usage, ethical considerations, data handling, and security
- Important to outline what can be used, how it can used, what data can be fed into it, etc
 - Ocmpliance, regulation, responsible handling, etc
- Encourages use of tools for productivity while minimizing risk of AI in org



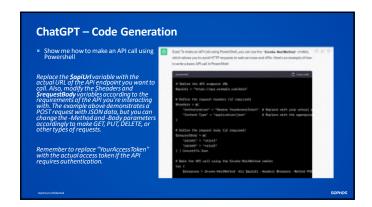
Things you should try

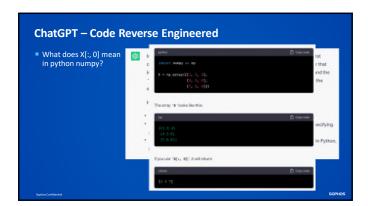
- ...<u>without</u> using sensitive organization data!
- Be informed faster

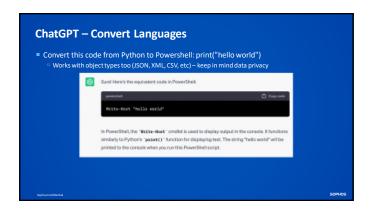
 - https://www.letsrecast.ai/
 Software that will take articles and make them into audio playback shorts
 Example: 50 min read can be summarized to a 7 min listen

 - https://www.chatpdf.com/
 Submit PDFs for a summary THEN ask it questions
- ChatBots

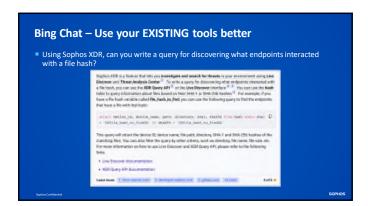
 - Bing Chat by Microsoft (powered by OpenAI)







Bing Chat - Ask Specific	Questions	
✓ Searching for institutional Windows 15 ✓ Searching for institution malaries ✓ Describing senses for you. Stribution and a defidical equitors process that frosts services Stribution are in a defidical equitors process that frosts services in the control of the first control of the first control on the language. The near language can be first forced on Confidence (Application)	purrade as such sit ese and hide from anti- computer data or cause other hams ** *.	
Lean Block T. Influence Leaf T. Struck Look T. Inchips Look	1/10	





Newton's Third Law

$$\vec{F}_{\Delta B} = -\vec{F}_{B\Delta}$$



Last Year

- Writing Malware
- Social Engineering
- "Jailbreaking" Good BotsTriggering unknown behaviors
- Malicious chat bots
- □ For Sale
- Trained on Dark Web



SOPHOS



Automating and Enhancing Scams

- "Pig Butchering"
- Name derives from practice of "fattening the hog" before slaughter
- Global scam that has impacted victims worldwide with major financial loss \$2 bn in 2022
- Very common in social/dating apps
 - Match or connect with someone
 - Develop relationship
 - □ Trick into send money / investments
 - Vanish Extort
- Insert a generative AI chat bot that can learn from your interactions, preferences, and social media presence



Cell Phone Bot Farming

- Many to one automate as much as you can
- Catfishing a real-person not needed

 - Content generation for any look / identity
 Apps to modify and generate video representation
 Apps to modify and generate audio representation
- Generate a persona of any victim's desires
 - Messaging platform
 Scam goal
 Location
 Role + Brand
- How to get the apps?
 - iOS TestFlight Certificate
 App / Google Play Store
 Spam fake reviews
 - Abuse legitimate apps

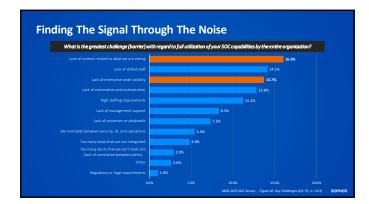


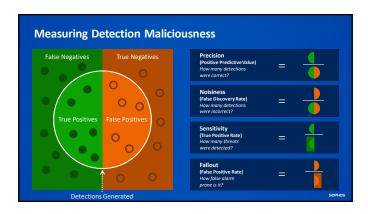
 Scam started in China around 2019 by crime gangs and initially targeted local individuals Expanded into United States Scammers are not always gang affiliated 	
Official training comes with procedure manuals	
 One of the top scams reported to the FBI Believed to be underreported due 	
 https://news.sophos.com/en-us/tag/shazhupan/ 10 articles and a webcast launching soon from Sean Gallagher, Sophos X-Ops 	

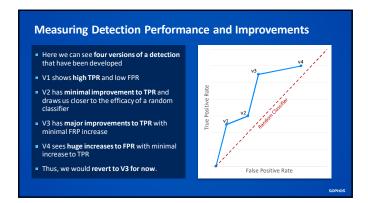


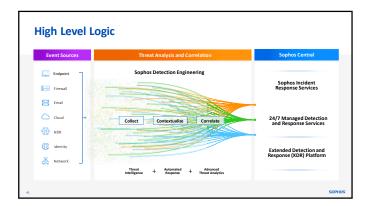


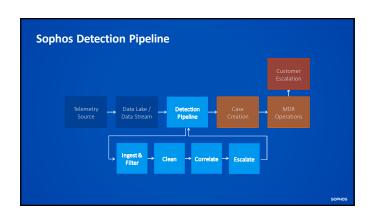


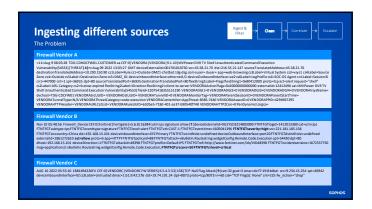




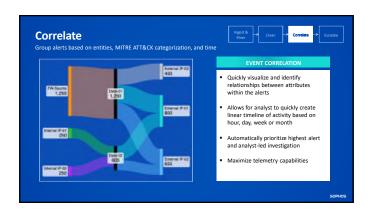












THANK YOU	
 Jeramy.Kopacko@sophos.com Active Incident? RapidResponse@Sophos.com (408)-746-1064 	
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