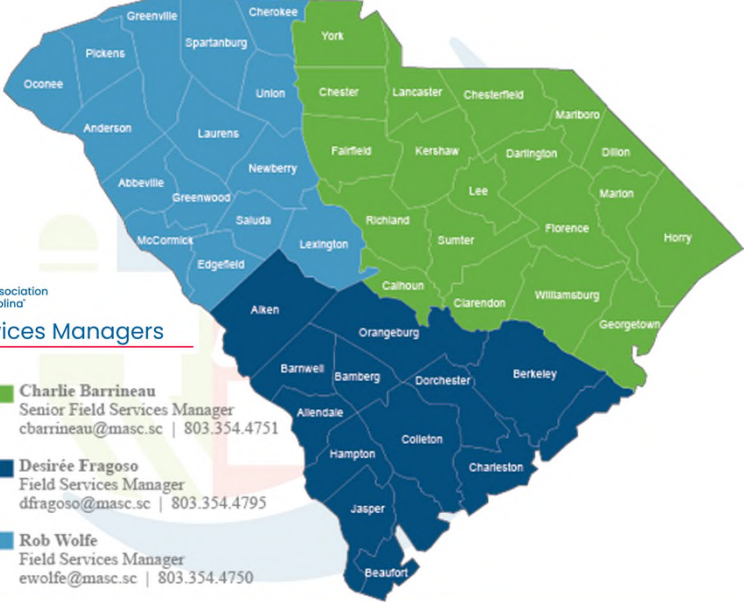



**Palmetto Power Cities**

*Power and Partnership:  
How Councils,  
Boards and Utilities Work Together*


Charlie Barrineau  
Field Service Manager  
Municipal Association of SC

Monday, June 8, 2026



Municipal Association of South Carolina  
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## Session Overview

- Governance basics
- Trust, team and plan
- Key areas of partnership
  - Annexation
  - Economic development
  - Grants
  - Quality of life
  - External communication

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# Governance Basics

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## Let's Dance!

- Governance
- Servant leadership
- Trust
- Communication



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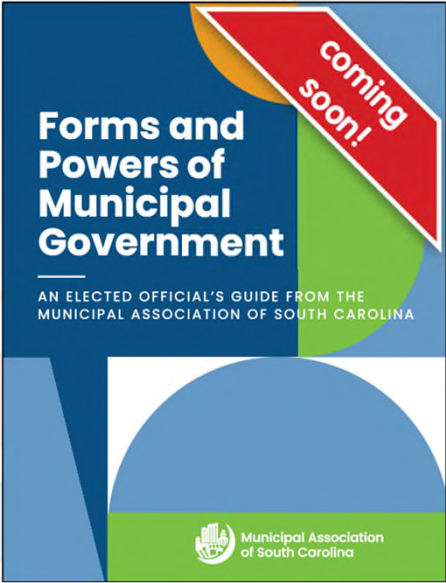
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**Quick Side Note!**


S.C. Code of Laws Title 5  
Chapters 5,9,11,13

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Keyword:  
forms of government




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**Patrick Lencioni – 5 Disfunctions of a Team**



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# Trust

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## The Art of a Handwritten Note!

Dear Mr. Barringer,  
Had the pleasure of visiting Greenwood last week  
for a meal. Most impressed with the  
LANDSCAPE and how CLEAN the grounds  
area was. Please let those responsible  
for the great LANDSCAPE, green GRASS,  
etc. know it doesn't go unnoticed!

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## Internal Communication



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## Breaking Bread



Joint  
legislative  
delegation  
meeting  
November  
2017

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## Breaking Bread

“We’re partners,  
we’ve got to talk,”  
CPW commissioner  
Michael Monaghan  
said. *Index Journal*,  
April 22, 2019



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## Your Presence Means A LOT



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# Road Trips/Show and Tell

Greenwood City Councilwoman Linda Edwards, front, leads the tour group down the stairs of Greenwood Metro District's biological nutrient remover Thursday morning at the Wilson Creek Wastewater Treatment Plant. SAM O'NEILL / DAILY JOURNAL



## Sewer sightseeing

### City leaders tour water treatment facilities

By CHRIS TRAINOR  
ctrainor@timesjournal.com

Greenwood City Council members often get questions from local residents concerning their Greenwood CPW utility bills or their Greenwood Metropolitan District sewer charges. On Thursday, several city leaders were given an opportunity to peek behind the curtain at processes used by CPW and Metro and gain a better insight into what those charges go for. City leaders who hosted a tour of CPW's Wilson Creek Wastewater Treatment Plant Thursday morning were Greenwood City manager Julie Wilkie. Monaghan said there have been many improvements to the two facilities in recent years.



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## Civility

# Avoid The Zinger!

Choose words that **build up**, not **tear down**.



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# Partnership

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# Annexation

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# Annexation

- Critical
- CPW annexation coordinator
- City/CPW joint marketing and cost benefit analysis
- Incentives as need
- Seek unique strategies

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July 2016

**Greenwood, South Carolina**  
**City vs. County Cost Comparison**  
*A family with an \$160,000 house,  
 a 2015 Ford Explorer and 2015 Toyota Camry (mid grade for both)*



**Greenwood**  
CITY OF  
SOUTH CAROLINA

Yearly Cost	City	County
Real Estate Taxes <sup>1</sup>	\$1,765.78	\$1,000.96
Personal Property Taxes (vehicle tax) <sup>2</sup>	\$1,369.53	\$1,028.31
Electricity <sup>3</sup>	\$2,246.77	\$2,910.98
Water <sup>4</sup>	\$252.24	\$453.72
Garbage (\$14 per month private pickup)	\$0	\$168
Fire Service Fee	\$0	\$46
<b>TOTALS</b>	<b>\$5,634.32</b>	<b>\$5,607.97</b>

**Total Difference (\$26.35)**

**Notes:**

1. 2016 rate based on a 4% assessment; additional City tax is \$764.82
2. Additional City tax for vehicles is \$341.22.
3. Electricity based on 2,200 KWH consumption. City electricity by Greenwood CPW and includes fuel surcharge. County provided by Duke Energy Schedule RS and does not include additional cost for Purchased Fuel Adjustments.
4. Based on a ¾ inch water tap with monthly average consumption of 6,000 gallons (estimated 4 persons).

**Additional Savings:**

**1. Potential Federal Income Tax Deduction:** The IRS provides taxpayers with an itemized deduction for specifically listed taxes paid or accrued during the taxable year. Therefore, the additional City real estate and personal property taxes paid can be deducted from your gross income.

**2. Street Light Costs:** The cost of electricity for streetlights located on public streets within the City is paid by the City. In the county, these costs are paid by a neighborhood assessment/ regime fee or special tax. Note that the City does not pay the electricity costs for street lighting located on private streets.

**3. Property Insurance:** The City of Greenwood has an Insurance Service Office (ISO) public fire protection rating classification grade of two (2). Contact your insurance agency for potential savings.



 Publix

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# Economic Development

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# Economic Development



the  
arts  
center  
OF GREENWOOD

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# Economic Development



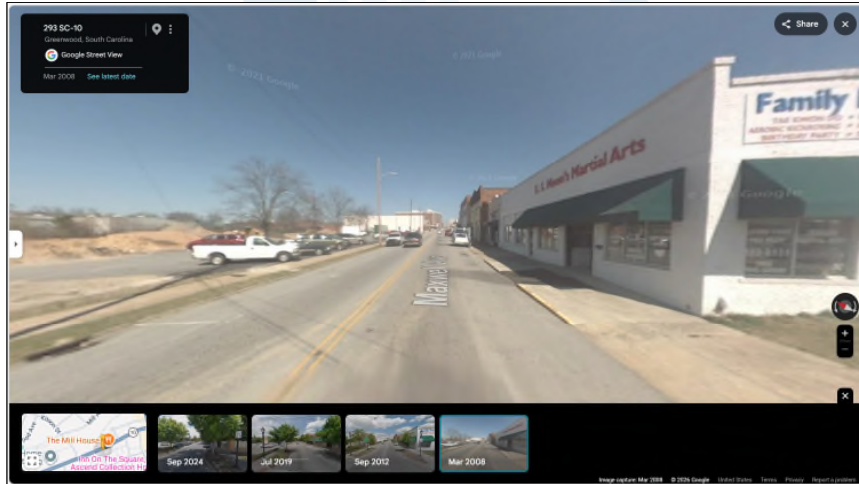
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# Economic Development



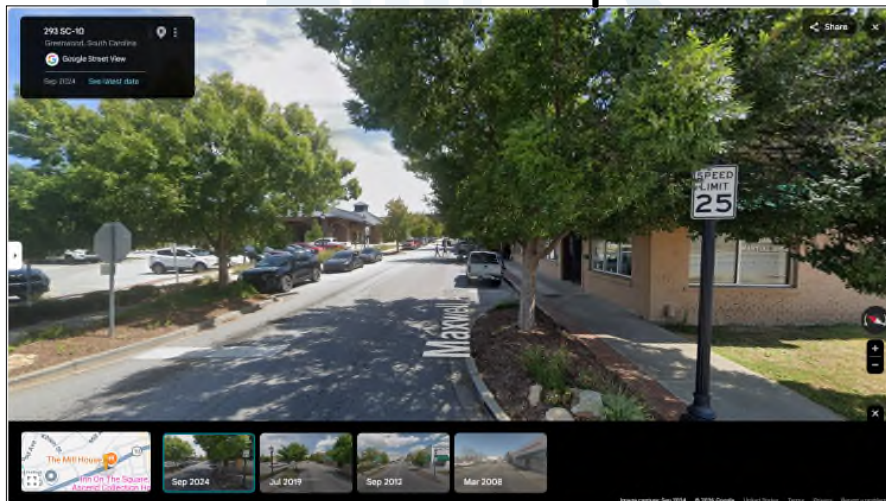
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# Economic Development



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# Grants

## Power and Partnership



# Grants

## CPW Board discusses grant, upcoming project

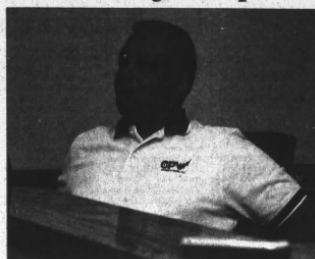
By CHRIS TRAINOR  
christrainor@ncjournal.com

Earlier this week, the City of Greenwood announced Greenwood CPW would soon begin another water line upgrade project following the receipt of \$499,999 through a Community Development Block Grant program.

On Thursday, CPW's leadership had a chance to chime in on the upcoming project during the CPW board meeting at the Gene P. Hancock Building. CPW manager Steve Reeves said the latest grant is the third such advance CPW has received in recent years.

"We have been approved for a 2009 CDBG grant, in the amount of \$499,999," Reeves said. "This is the third consecutive year we have been approved for one of these grants. Currently, we are standing at \$1.5 million over the last few years in CDBG grants. In addition to that, if you will recall, in the last six or seven years we have had other bond issues and local matching funds that have gone into this, and just in water system improvements over that time, we are looking at right at 10 million dollars."

The 2009 CDBG will be used to upgrade lines on numerous city streets, including Bay Court, Brown Street, Fourth Street, Goodie Street, Jones Street, Kings Court, Lindsey Street, Magnolia Avenue, Meigert Street, Osborne



CPW board member Henry Watts listens to a report Thursday during the board's regular meeting at the Gene P. Hancock Building.

Streets, Spring Valley Street, Sumpter Court, Taber Street, Third Street, Dyl Street, Cicolar Avenue, Lee Street and Fortune Street.

CPW board member Mike Monaghan said diligent staff work is required to receive a Community Development Block Grant, in the amount of \$1 million dollars.

"I think people should recognize the amount of intense staff work that goes into obtaining these grants," Monaghan said. "It's not an easy thing. They spend hours

to partially fund the Government Accounting Standards Board statement 45, commonly referred to as GASB 45. CPW will fund GASB 45 this year to the tune of \$500,000. Reeves talked about GASB 45.

"GASB 45 is a governmental regulation that says each agency has to provide adequate funding for retiree benefits, through retiree insurance, et cetera," Reeves said. "It is mandated. So far, we have just been told 'You have to fund it.' The problem is that so many municipalities and government agencies don't have the extra money to provide adequate money to set aside for this. Most have chosen not to fund it. I guess it is a mandate that is not being adhered to."

If CPW had fully funded GASB 45 for this year, it would have paid in the neighborhood of \$1.1 million, according to Reeves. However, the decision was made to fund it at just less than half of that amount, at \$500,000.

"We have an actuarial group come in and look at our policies and our number of employees and when they make, and they do a projection on what the future will be," Reeves said. "They determine what we should be funding (in GASB 45) on an annual basis."

"We approved \$600,000 dollars (Thursday) in an initial effort to at least begin funding (GASB 45)."

to replace aging water lines in the city. CPW manager Steve Reeves told the CPW board about the grant award during a recent meeting.

"I'm very pleased to report that we've received notice from the State of South Carolina that we have been awarded another Community Development Block Grant, in the amount of \$499,999," Reeves told the board. "So, congratulations to (water department director) Jeff Chapman and staff for all the work they did to receive the grant."

City projects that are set to receive water line upgrades include Alena, Ashwood, Cottingham, Curran, Glendale, Kralley, Orchard, Redwood, West Cambridge, West Sprouts and Wright.

Chapman talked about the CDBG project. "It's going to replace galvanized line, like we've done in the past with CDBG projects," Chapman said. "So, residents will have better water quality. They won't have the sediment from the galvanized lines that have deteriorated. They'll also have better quantity and they'll also have fire protection that they currently don't have."

The CDBG water line project is the second major water line project CPW has announced recently. CPW also will be putting in about 1.3 miles of new water lines along Montague Avenue.

The Montague project will come at a cost of \$1.5 million, with about \$350,000 of that cost to be paid with rural infrastructure grant funds. CPW officials indicated construction on the CDBG project and the Montague project will probably overlap, in terms of time. Both projects are set to get underway later this year.

■ CDBG

## CPW gets funds for water lines

By CHRIS TRAINOR  
christrainor@ncjournal.com

Greenwood CPW will use grant money to replace a number of aging water lines in the city.

CPW manager Steve Reeves told the CPW board about the grant award during a recent meeting.

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STEVE REEVES

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# Quality of Life

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## Water, power key for festival

Greenwood CPW running additional water, electric lines for new festival layout

By **CHRIS TRAINOR**  
ctrainor@indisjournal.com

Many area residents enjoy the sights, sounds, smells and, of course, the food provided each summer by the barbecue teams participating in the S.C. Festival of Discovery.

In order for those teams and other vendors to work the festival, they need power and water for their designated spaces, something the City of Greenwood and Greenwood CPW has provided in recent years.

However, with a change in the layout for this year's barbecue party — Main Street through Uptown — it became necessary to move the needed utilities to the locations where teams and vendors will be located.

As such, Greenwood CPW agreed to run electric and water service to the appropri-

ate areas of the city square.

CPW officials said taking the necessary steps to run water to the appropriate locations for the new festival layout will entail a one-time cost of \$6,500.

As for electric setup, the total cost of the permanent underground primary installation will be \$21,750.

Greenwood CPW is not charging the city for the work, as it will be considered CPW's contribution to the Festival of Discovery. CPW employees have worked this week to get lines in place.

the work, as it will be considered CPW's contribution to the Festival of Discovery. CPW employees have worked this week to get lines in place.

This year's Festival of Discovery is July 11-13.

City manager Charlie Barrineau said CPW's contribution of running electric and water lines for the festival is integral.

"It couldn't happen without (CPW)," Barrineau said. "CPW has been a critical partner in the Festival of Discovery. Electricity and water supply for the teams is critical. These teams come in every year, and it's bigger and better. They get bigger rigs, bigger RVs and they need more power. We obviously want to make that convenient."

"You see many (other) barbecue events that will string lines all over the place and have loud generators and other things. We have been able to not do that. That's what makes our event so accommodating, that we keep the great look of the Uptown, with the landscaping and the Main Street environment, while continuing to supply

(the teams) with everything they need to come back every year."

The Festival of Discovery has become one of the premier barbecue festivals in the Southeast. Barrineau said the city already confirmed more than 70 teams will be in attendance. He thinks that number could approach 90 by the time the festival arrives.

Greenwood Mayor Welborn Adams said CPW's contributions to the barbecue bash are immeasurable.

"The CPW is a tremendous partner for the city and a huge contributor for the Festival of Discovery," Adams said. "It would not be the same festival without CPW. Their contributions are just huge. It's hard to quantify how big they are. ... The Festival of Discovery has grown to the point now here we have other municipalities looking at what we do and (the partnership with CPW) is one of the things they always comment on."



**CHARLIE BARRINEAU**



**WELBORN ADAMS**

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[www.festivalofdiscovery.com](http://www.festivalofdiscovery.com)

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# External Communication

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# External Communication



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## Annual Meeting

July 15 - 19, 2026  
Greenville, SC

Friday, July 17  
From 1:30 – 2:15 p.m.



THE SOCIAL MEDIA  
PLAYBOOK  
FOR LOCAL ELECTED OFFICIALS

Sam Toles



THE SOCIAL MEDIA  
PLAYBOOK  
For City  
and  
County  
Managers

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## Let's Recap

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## Let's Recap

- It begins with trust.
- Break bread ...work through conflict.
- Agreed upon plan (commitment).
- Work towards the collective good.

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## Discussion

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*Power and Partnership:  
How Councils,  
Boards and Utilities Work Together*

Charlie Barrineau  
Field Service Manager  
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Monday, June 8, 2026

